

# Virtuozzo Hybrid Cloud

## High-margin MSP cloud with ultra-fast time to market



### Easy, accessible, affordable **cloud for all**

Virtuozzo Hybrid Cloud makes it easy for MSPs to sell a rich range of low cost, easy to use cloud services. We take care of the cloud infrastructure, so you can focus on sales – and with MSP margins up to 20%, it's the most profitable alternative to reselling Amazon, Google or Azure.

#### Designed for MSP & channel cloud



It's cloud without the complexity: self-service IaaS and PaaS, the features 99% of businesses need, and easy reseller management built in.

#### Built for tomorrow, priced for today



No-one needs today's crazy public cloud prices. Virtuozzo Hybrid Cloud is so cost-effective that MSPs and end customers end each month with more money.

#### Proven technology



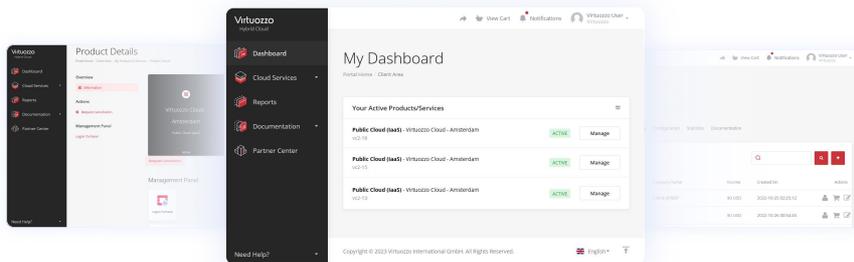
Powered by the ecosystem of Virtuozzo partners, using our proven OpenStack cloud platform: ultra-efficient, highly performant and secure.

#### Instant activation, simple experience



Once your account is approved, you'll be up and running in 24 hours, selling cloud with our user-friendly control panel.

An intuitive portal for cloud service management: easy creation of IaaS, PaaS, storage and backup services



Automatic deployment on local clouds managed by our partners



We're busy growing our network of certified datacenters. If you need a city or country we haven't yet reached, just **get in touch!**

# What can you sell with Virtuozzo Hybrid Cloud?

	<h3>Infrastructure as a Service</h3> <p>Sell public cloud IaaS with pay-as-you-go pricing for VM instances based on industry-standard OpenStack technology.</p>		<h3>Platform as a Service</h3> <p>Sell elastic, containerized cloud for a huge range of apps - perfect for SaaS, DevOps teams, and application modernization projects.</p>
	<h3>Kubernetes as a Service</h3> <p>Sell high-performance Kubernetes clusters with automated provisioning, scaling and updates.</p>		<h3>Database as a Service</h3> <p>Enable automated database provisioning, clustering, scaling &amp; updates for your customers.</p>



*"We abstract web application complexity for our clients; Virtuozzo abstracts infrastructure complexity for us. This is the problem that Virtuozzo has solved beautifully... And we're seeing about a 78% reduction in cost with Virtuozzo cloud"*

Brian Mitchell



## MSP cloud made easy

Virtuozzo Hybrid Cloud connects MSPs with our expert CSP partners through a single, intuitive user interface, taking the complexity out of cloud for you and your customers. It includes 24x7 support and an industry-standard 99.9% uptime guarantee.

### Virtuozzo provides:

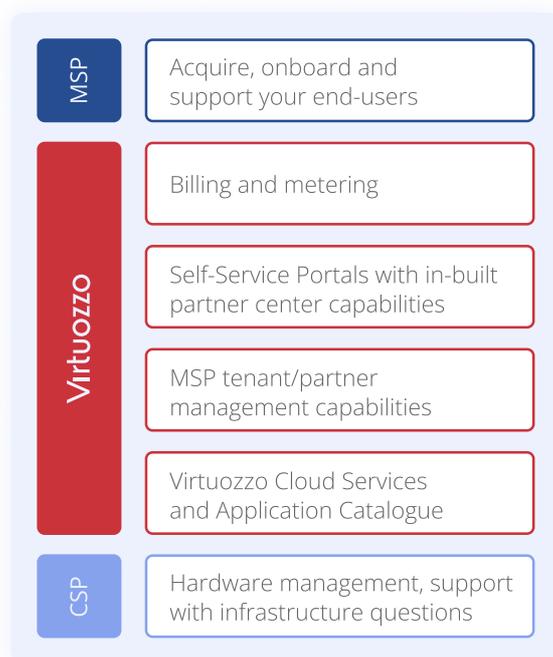
- The underlying IaaS, PaaS and Storage software
- Self-service portal for cloud resource management & reporting
- Metering, billing and integration capabilities
- Expert Support
- A wide range of training, documentation and community support resources

### Local CSPs provide:

- Hardware and datacenter facilities and support

### So you can focus on:

- Sales and Marketing
- Customer Onboarding
- Value-added Services



For more information – [virtuozzo.com/hybrid-cloud](https://virtuozzo.com/hybrid-cloud)